

# Building Momentum: Implementing 3-1-2 Fast Track

Call \_\_\_\_\_ pin \_\_\_\_\_

Distributor Name:

Week Ending:

	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
	Talked to:	Talked to:	Talked to:	Talked to:	Talked to:	Talked to:	Talked to:
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
	Appt. Booked	Appt. Booked	Appt. Booked	Appt. Booked	Appt. Booked	Appt. Booked	Appt. Booked
1							
2							
3							
	New Prospects	New Prospects	New Prospects	New Prospects	New Prospects	New Prospects	New Prospects
1							
2							
3							
	New Customer	New Customer	New Customer	New Customer	New Customer	New Customer	New Customer
1							
2							

Follow-up Codes: P = Plan N = No F = Funnel T = Ticket \* = Appt. kept R = Resheduled S = Sale E = Corp. Event \$ = Tools  
 2L = 2nd Look K/O = Kick off H/S = Health Seminar P/P = Product Preview M/S = Motives/Skin Care W = WebSite TR = Transitions